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**UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA
WESTERN DIVISION**

SECURITIES AND EXCHANGE
COMMISSION,

Plaintiff,

vs.

JAMMIN' JAVA CORP., dba MARLEY
COFFEE, SHANE G. WHITTLE,
WAYNE S. P. WEAVER, MICHAEL K.
SUN, RENE BERLINGER, STEPHEN B.
WHEATLEY, KEVIN P. MILLER,
MOHAMMED A. AL-BARWANI,
ALEXANDER J. HUNTER, and
THOMAS E. HUNTER,

Defendants.

Case No. 2:15-CV-08921 SVW (MRW_x)

**PLAINTIFF SECURITIES AND
EXCHANGE COMMISSION'S
MEMORANDUM IN SUPPORT OF
MOTION FOR INJUNCTIVE AND
MONETARY RELIEF**

Hearing Date: August 28, 2017, 1:30 PM
Hon. Stephen V. Wilson
Courtroom 10A

1 On May 31, 2017, the Court found Defendant Wayne Weaver liable for
 2 violating federal securities law in connection with (a) his fraudulent manipulation of
 3 the stock of Jammin Java Corp. (“Jammin Java”), (b) his failure to disclose his
 4 massive ownership interest in that stock (well in excess of the 5% SEC reporting
 5 threshold), and (c) his unregistered dumping of Jammin Java stock into the public
 6 market. (Dkt. #215.) As the Court found, Weaver “made millions of dollars in profit”
 7 from his fraud. (*Id.* at 7.) Indeed, the undisputed facts establish that Weaver and his
 8 co-Defendants reaped over \$77.6 million in profits from their illegal sales of Jammin
 9 Java stock. (Dkt. #173, SJ SOF ¶¶ 71-72.)¹

10 Weaver’s violations were egregious both in sheer size and in his persistent
 11 efforts to cover up his conduct. The unrebutted evidence shows that, during the fraud,
 12 Weaver (a) used a series of offshore shell companies to avoid trading in his own
 13 name (*id.* ¶ 2), (b) traded U.S. stocks through Swiss bank accounts to take advantage
 14 of additional privacy protections (*id.*), (c) avoided SEC disclosure requirements by
 15 spreading his Jammin Java stock among his shell entities (*id.* ¶¶ 64-70), (d) attempted
 16 to hide some of his illicit proceeds by buying gold Krugerrand and transferring funds
 17 to the Turkish account of a Dubai-based shell company (*id.* ¶¶ 93-95), and (e) told his
 18 agents to hide information from law enforcement (*id.* ¶ 80). Weaver’s subterfuge
 19 comes as no surprise. After all, according to witness testimony, Weaver had
 20 considerable professional expertise in creating anonymous offshore shell entities for
 21 clients – a job that creates a substantial danger that he will repeat his scheme through
 22

23 ¹ To avoid a duplicative factual recitation, this brief refers to the undisputed facts identified in its
 24 summary judgment pleadings. Specifically, to avoid inundating the Court with duplicative exhibits,
 25 the SEC, where possible, will cite to (a) the undisputed facts submitted in connection with its
 26 motion for summary judgment (“Dkt. #173, SJ SOF ¶ __”), to the March 29, 2017 Declaration of
 27 SEC Accountant Kevin Barrett (“Dkt. #174-1 and 174-2 3/29/2017 Barret Dec. at __”), and to
 28 exhibits submitted in connection with the SEC’s Summary Judgment filings. Other than a near-
 blanket authenticity objection that was overruled, Defendant Weaver has not disputed the accuracy
 of any of the evidence submitted by the SEC at the summary judgment stage. Additional exhibits in
 support of the SEC’s Motion for Remedies – including a second declaration from Mr. Barrett – will
 be cited as (“SEC Rem. Ex. __ at __”).

1 other vehicles. (*Id.* ¶ 1.)

2 There were no *bona fide* factual disputes on the issue of liability. The same is
3 true at the relief stage. The SEC has presented undisputed evidence of Wayne
4 Weaver’s conduct and the illicit gains earned by Weaver and his nominees during the
5 scheme. Weaver, meanwhile, has asserted his Fifth Amendment rights – allowing this
6 Court to take an adverse inference against him when evaluating remedies.

7 Based on the undisputed facts, the SEC respectfully requests that the Court
8 enter a final judgment against Defendant Weaver that (1) permanently enjoins
9 Weaver from violating the statutes identified in the SEC’s Amended Complaint, (2)
10 orders Weaver to disgorge \$47,442,101.70 in ill-gotten gains from his unregistered
11 (and fraudulent) sales of Jammin Java stock, (3) orders Weaver to pay an additional
12 \$9,393,958.48 in prejudgment interest on his ill-gotten gains, and (4) imposes a
13 maximum civil penalty against Weaver equal to the amount of disgorgement.

14 To be sure, the monetary relief requested is substantial. But, Weaver’s conduct
15 was particularly egregious and alarmingly profitable. He conducted a scheme that
16 generated \$77.6 million in illegal profits and tried to obscure his conduct using
17 sophisticated financial tools and a complex web of international transactions. Worse,
18 when he learned of a law enforcement investigation, he tried to hide his fraud and
19 safeguard his illegal profits. He has offered no acknowledgment of wrongdoing or
20 assurances that his fraud will not be repeated. Weaver’s egregious conduct warrants
21 the full relief authorized by law.

22 **DISCUSSION**

23 **I. A Permanent Injunction Is Warranted.**

24 As the Court has found, Defendant Weaver made millions in the course of his
25 blatant “pump and dump” scheme. (Dkt. #215 at 7.) Although he was caught this
26 time, the danger to the investing public remains: Weaver acted with a high degree of
27 cunning and subterfuge, is an expert in obscuring financial transactions through
28 offshore shell companies, has demonstrated a persistent affinity for trading U.S.

1 penny stocks, has not acknowledged any wrongdoing, and has taken affirmative steps
 2 to hide his misconduct. Under such circumstances, a permanent injunction against
 3 future securities law violations is warranted.

4 Injunctive relief of this kind is “the primary statutory remedy for violations of
 5 the federal securities laws.” *SEC v. Pattison*, 2011 WL 723600, *1 (C.D. Cal. Dec.
 6 23, 2011) (citing *SEC v. Randolph*, 736 F.2d 525, 529 (9th Cir. 1984)). This Court
 7 has the authority to grant the SEC’s request for a permanent injunction pursuant to
 8 Section 20(b) of the Securities Act [15 U.S.C. § 77t(b)] and Section 21(d) of the
 9 Exchange Act [15 U.S.C. § 78u(d)]. To obtain an injunction, the SEC must establish
 10 that there is a reasonable likelihood of future violations. *See SEC v. Murphy*, 626 F.2d
 11 633, 655 (9th Cir. 1980). Whether a likelihood of future violations exists depends
 12 upon the totality of the circumstances. *Id.* In determining whether an injunction is
 13 appropriate, Courts consider the following factors: (1) the degree of scienter
 14 involved, (2) the isolated or recurrent nature of the misconduct, (3) the defendant’s
 15 recognition of the wrongful nature of the conduct, (4) the likelihood that, because of
 16 the defendant’s occupation, future violations may occur, and (5) the sincerity of
 17 defendant’s assurances (if any) against future violations. *See id.*

18 Here, all of those factors weigh in favor of a permanent injunction:

19 • **Degree of Scienter**: The Court already has found that Weaver acted with
 20 scienter while playing a critical role in the Jammin Java “pump and dump” scheme.
 21 (Dkt. #215 at 6-7.) The undisputed facts demonstrate that Weaver’s fraud involved
 22 intricate planning: he executed the scheme and avoided detection through a complex
 23 web of financial transactions routed through an extensive network of offshore shell
 24 entities, Swiss bank accounts, and nominee officers. (*See, e.g.*, Dkt. #173, SJ SOF ¶¶
 25 2, 7-24, 51, 63-67, 73-84, 86-97.) Weaver’s advanced planning (and sophisticated
 26 execution) reflects a high degree of scienter. *See, e.g., SEC v. Brandonisio*, 2013 WL
 27 5371626, *6 (D. Nev. Sept. 24, 2013) (entering permanent injunction against
 28 defendant for “pump and dump” scheme, holding that defendant acted with a high

degree of scienter as he “was a sophisticated businessman who knew how to establish and control offshore entities by proxy”). Weaver’s scienter is further reflected in his conduct after he illegally dumped Jammin Java stock on the public. After learning of the SEC’s investigation, Weaver tried to cover his tracks by (a) adopting a pseudonym to obscure his e-mail communications,² (b) moving some of Defendants’ illegal profits into gold and a Turkish bank account (Dkt. #173, SJ SOF ¶ 95), and (c) instructing his agents to hide information from Swiss regulators regarding the beneficial owners of his web of shell entities (*Id.* ¶ 80; Dkt. #174-15 at 1, 5). Compounding matters, Weaver pled the Fifth and refused to participate in discovery. In sum, the undisputed facts prove that Weaver’s violations were committed with considerable sophistication and subterfuge, reflecting an extreme danger that Weaver will apply his skills to repeat his fraud.

• **Isolated/Recurrent Nature of Conduct:** Weaver is not a recidivist; this is the first time he has been caught violating federal securities law in the United States. But, “first offenders are not immune from injunctive relief.” *SEC v. Alexander*, 115 F. Supp. 3d 1071, 1086 (N.D. Cal. 2015) (*quoting SEC v. Shapiro*, 494 F.2d 1301, 1308 (2d Cir. 1974)). This factor does not hinge exclusively on whether Weaver has prior convictions or civil judgments. The Court also may evaluate the length of Weaver’s scheme, the number of illicit transactions and whether Weaver engaged in repeated acts of deception. *See, e.g., Alexander*, 115 F. Supp. 3d at 1086 (finding that a two-year scheme to defraud, impacting dozens of investors weighs in favor of entering an injunction even though defendant was a “first time offender”); *SEC v. Kumar*, 2015 WL 6912006, *9 (N.D. Cal. Oct. 19, 2015). For example, in finding that this factor weighed in favor of an injunction against a first-time offender, the district court in *Kumar* held that “although the allegations reflect

² Rene Berlinger – Weaver’s nominee – testified that Weaver used the alias “John Combray” after learning of the SEC’s investigation. (SEC Rem. Ex. 2, Berlinger Tr. at 152-153; SEC Rem. Ex. 3, Email from “John Combray” to R. Berlinger.)

only one fraudulent scheme, the misconduct at issue is more properly characterized as ‘recurrent’ rather than ‘isolated’: [defendant’s] scheme extended over a period of years, he engaged in numerous acts of deception both to perpetuate the fraud and to conceal it after the fact, and he failed to meaningfully cooperate with the SEC’s administrative investigation.” *Kumar*, 2015 WL 6912006 at *9.

So it is here. Weaver’s violations do not stem from an isolated instance of misconduct. Rather, as established at summary judgment, Weaver’s fraudulent scheme and unlawful stock distribution involved a series of deceptive acts that unfolded over more than 17 months.³ To complete his scheme (and conceal it), Weaver (1) created numerous offshore shell companies (*e.g.*, Dkt. #173, SJ SOF ¶¶ 2, 7-24, 86-97), (2) amassed a 49% stake in Jammin Java through a series of transactions with Jammin Java’s former CEO (*Id.* ¶¶ 51-52, 63-67), (3) spread the shares among entities owned by himself and his nominees to avoid SEC reporting obligations (*Id.* ¶¶ 51-52, 63-70), (4) created a bogus financing company out of whole cloth (*Id.* ¶¶ 53- 61), (5) engaged in a synchronized dumping of Jammin Java stock along with his nominees (*Id.* ¶¶ 71-72), (6) took steps to hide some of the resulting profits (by ordering the purchase of gold coins and the creation of a new Dubai-based shell company) (*Id.* ¶ 95), and (7) instructed his agents to withhold information from Swiss regulators (*Id.* ¶ 80). Those recurrent, deceptive acts weigh heavily in favor of an injunction.

• **Defendants’ Recognition of Wrongdoing:** At no point has Weaver recognized that his conduct was illegal. To the contrary, on the one occasion that Weaver addressed the merits of the case, he professed his innocence. In responding to the SEC’s fraud claims, Weaver argued that the bogus Straight Path agreement was

³ The undisputed evidence shows that the scheme began no later than October 2010, when Weaver and his co-Defendants met in Switzerland to discuss Weaver’s business “deals” (Dkt. #173, SJ SOF ¶ 11), that Defendants’ illicit trading lasted until May 11, 2011 (Dkt. #174-2 at p. 14), and Weaver’s movement of illicit proceeds continued until (at least) April 2012 (when Weaver helped create a new Dubai-based shell that housed \$11.3 million in Jammin Java profits) (*Id.* at p. 59; Dkt. #173, SJ SOF at ¶ 95(c)-(d)).

1 “entirely legitimate” and denied that he played a significant role in its creation. (Dkt.
 2 #177 at 15, 20-21.) As one Court of Appeals noted, “the criminal who in the teeth of
 3 the evidence insists that he is innocent . . . demonstrates by his obduracy the
 4 likelihood that he will repeat his crime.” *See SEC v. Lipson*, 278 F.3d 656, 664 (7th
 5 Cir. 2002); *see also SEC v. Abernathy*, 2012 WL 7679270, at *5 (W.D. Mich. Nov.
 6 30, 2012) (“Defendants have never acknowledged the wrongful nature of their
 7 conduct, nor have they provided any assurances against future violations. The
 8 absence of such acknowledgments and assurances weighs in favor of a permanent
 9 injunction”). Weaver’s insistence that Straight Path was “legitimate” – despite
 10 overwhelming evidence to the contrary – reflects a danger of future violations.

11 • **Weaver’s Occupation:** Weaver’s chosen occupation presents an
 12 extreme risk of future violations. The undisputed evidence in this case reflects that he
 13 had two jobs, each central to the fraud at issue. First, Weaver owned and operated a
 14 business that created the very types of shell entities that he used to surreptitiously
 15 trade Jammin Java stock. Wheatley, Sun, and Berlinger each testified that Weaver
 16 was in the business of forming offshore shell companies, trusts, or “special purpose
 17 vehicles” so he could manage client assets with anonymity. (Dkt. #173, SJ SOF at ¶
 18 1; Dkt. #174-3, Berlinger Tr. 33-35; Dkt. #174-6, Sun Tr. 13-23; Dkt. #174-44,
 19 Wheatley Tr. 19-21.) Second, Wheatley and Al-Barwani each testified that Weaver
 20 was in the business of bringing penny stock companies public. (Dkt. #174-44,
 21 Wheatley Tr. 21-24; Dkt. #174-21, Al-Barwani Tr. 11-16, 35-36.) The undisputed
 22 facts in this case demonstrate that Weaver’s apparent business model for “taking
 23 companies public” was illegal. He created a public market for Jammin Java by (a)
 24 obtaining large blocks of stock from an insider (Dkt. #173, SJ SOF ¶¶ 51-52, 63-67),
 25 (b) creating a fake financing agreement to stimulate interest in the stock (*id.* at ¶¶ 53-
 26 62), and (c) dumping his shares on the investing public without registration (*id.* at ¶¶
 27 71-72, 85; Dkt. #274-1, 3/29/2017 Barrett Dec. at ¶¶ 42-44). In short, Weaver’s
 28 professional expertise, and skill at obscuring financial transactions puts him in the

perfect position to commit this type of securities fraud again and presents a significant risk of future violations.

- **Sincerity of Weaver’s Assurances Against Future Violations:** Weaver has offered no assurances against future violations. Rather, Weaver has asserted his Fifth Amendment rights and refused to participate in discovery.

In sum, each of the relevant factors reflects that – unless enjoined – Weaver likely will repeat his violations in the future. A permanent injunction is warranted to guard against that risk.

II. A Penny Stock Bar Is Warranted.

In conducting his unregistered offering and “pump and dump” scheme, Weaver targeted a penny stock company – *i.e.*, a company with stock that trades at less than five dollars per share on the over-the-counter market. *See* 15 U.S.C. § 78c(a)(51); 17 C.F.R. § 240.3a51-1(a); *Koch v. SEC*, 177 F.3d 784, 785 n.1 (9th Cir. 1999) (“Penny stocks are low-priced, highly speculative stocks generally sold in the over-the-counter (OTC) market and generally not listed on an exchange”). Congress and courts have long recognized that penny stocks are particularly vulnerable to the type of manipulative scheme that Weaver executed:

Penny stocks are often thinly traded and this more readily facilitates control and domination by a single market maker. The securities thus become attractive vehicles for manipulative, artificial schemes which are intended to raise the price or volume of the securities, primarily for the benefit of the few anonymous insiders.

SEC v. Children’s Internet, Inc., 2008 WL 4452340, *6-*7 (N.D. Cal. Oct. 3, 2008) (*quoting* H.R. Rep. No. 101-617 (1990)).

To address that vulnerability, Congress gave courts statutory authority to bar a defendant from participating in penny stock offerings. 15 U.S.C. § 78u(d)(6)(A); *SEC v. Alliance Transcription Services, Inc.*, 2009 WL 5128565, at *10 (D. Ariz. Dec. 18,

2009). To obtain a penny stock bar, the SEC must show that the defendant was participating in such an offering at the time he was violating the securities laws. A person is considered to be “participating in an offering of penny stock” if he was “engaging in activities with a broker, dealer, or issuer for purposes of issuing, trading, or inducing or attempting to induce the purchase or sale of [] any penny stock.” 15 U.S.C. § 78u(d)(6)(B).

In deciding whether to impose a penny stock bar, Courts weigh factors similar to those used when considering a permanent injunction: (1) the egregiousness of the underlying securities violation; (2) the defendant’s “repeat offender” status; (3) the defendant’s role when he engaged in the fraud; (4) the defendant’s degree of scienter; (5) the defendant’s economic stake in the violation; and (6) the likelihood that misconduct will recur. *Alliance Transcription*, 2009 WL 5128565, at *10.

Here, there is no doubt that Weaver engaged in a penny stock offering when he violated federal securities law. At all relevant times, Jammin Java shares met the statutory definition of “penny stock.” Every day of the “pump and dump” scheme, Jammin Java (1) was quoted on the NASD Over-the-Counter Bulletin Board (“OTCBB”) under the ticker symbol (“JAMN”) (Dkt. #173, SJ SOF ¶ 38), and (2) traded exclusively at less than \$5.00 per share (Dkt. #174-2, 3/29/2017 Barrett Dec. at Ex. D).⁴ And, as shown above, save for the fact that Weaver is not a “repeat offender,” all of the relevant criteria weigh strongly in favor of a penny stock bar. Weaver: (a) committed an egregious fraud, (b) was at the center of the scheme (in that he directed illicit trades and the creation of the Straight Path shell), (c) acted with a high degree of scienter, (d) reaped millions from his misconduct, and (e) has displayed a persistent affinity (and talent) for financial subterfuge. Thus, a permanent penny stock bar is warranted.

⁴ Jammin Java’s share price briefly exceeded \$5.00 per share on three trading days between May 12 and May 16, 2011. (Dkt. #174-2 at p. 30.) But, by then, Weaver and his nominees had dumped their stock. (*Id.* at pp. 9-14.) And, by the close of trading on May 16, 2011, Jammin Java’s share price once again sunk below \$5.00 per share (a benchmark it has never hit since). (*Id.* at pp. 30-33.)

1 **III. Weaver Should Disgorge His Ill-Gotten Gains.**

2 Weaver's scheme to manipulate Jammin Java's share price – and his
3 unregistered dumping of Jammin Java stock – was immensely profitable. In total,
4 shell entities owned by Weaver – and by his co-Defendants – realized \$77.6 million
5 in illicit gains through their unregistered sale of Jammin Java stock to the public.
6 (Dkt. #173, SJ SOF ¶ 71.) The bulk of that profit went to shell companies that
7 Weaver owned or controlled through nominees acting at his direction. (Dkt. #174-2,
8 3/29/2017 Barrett Dec. at Ex. C(i) and C(ii).) At summary judgment, the SEC
9 established Weaver's ill-gotten gains through the financial summaries of its
10 Enforcement Accountant, Kevin Barrett. Weaver has never disputed Mr. Barrett's
11 calculations and the Court has ruled that his calculations and summary testimony are
12 admissible. (Dkt. #215 at 4-5.) Mr. Barrett's declaration and supporting schedules
13 confirm that Weaver realized over \$47.4 million in ill-gotten gains. (*Id.*; SEC Rem.
14 Ex. 1, 7/10/2017 Barrett Dec. at ¶¶ 7-13.) That amount should be disgorged.

15 Disgorgement is designed to deprive a wrongdoer of unjust enrichment, and to
16 deter others from violating securities laws by making their violations unprofitable.
17 Courts have broad power to order disgorgement of ill-gotten gains. *SEC v. Platforms*
18 *Wireless*, 617 F.3d 1072, 1096 (9th Cir. 2010); *SEC v. First Pacific Bancorp*, 142
19 F.3d 1186, 1191 (9th Cir. 1998). “The amount of disgorgement should include all
20 gains flowing from the illegal activities.” *Platforms Wireless*, 617 F.3d at 1096,
21 *quoting SEC v. JT Wallenbrock & Assocs.*, 440 F.3d 1109, 1114 (9th Cir. 2006)
22 (emphasis added).⁵

23 The SEC does not need to prove Weaver's gains with complete precision; it
24 need only present a “reasonable approximation” of his ill-gotten gains. *See Id.* at

25

26 ⁵ Recently, the Supreme Court held that SEC disgorgement claims are subject to the five-year
27 statute of limitations of 28 U.S.C. § 2462. *See SEC v. Kokesh*, __ S.Ct. __, 2017 WL 2407471, *1
28 (2017). That holding does not affect the SEC's disgorgement claim here. All of the illicit proceeds
 identified herein came from illegal trading in Jammin Java stock executed between December 23,
 2010 and May 2011. (Dkt. #174-2, 3/29/2017 Barrett Dec. at Ex. C(i) and C(ii).) All of those trades
 were within five years of the SEC's November 17, 2015 Complaint. (Dkt. #1.)

1 1096. The burden then shifts to Weaver to “demonstrate that the disgorgement figure
2 was not a reasonable approximation.” *Id.*, quoting *SEC v. First City Financial Corp.*,
3 *Ltd.*, 890 F.2d 1215, 1232 (D.C. Cir. 1989). And, Weaver must bear the risk of any
4 ambiguity in calculating disgorgement; as long as the SEC’s measure of
5 disgorgement is reasonable, “any risk of uncertainty should fall on the wrongdoer
6 whose illegal conduct created the uncertainty.” *Id.* Further – and of particular
7 relevance in this scheme – a “person who controls the distribution of illegally
8 obtained funds is liable for the funds he or she dissipated as well as the funds he or
9 she retained.” *Id.* at 1098. In addition to ordering disgorgement, this Court has broad
10 discretion to order that Weaver pay prejudgment interest on his ill-gotten gains to
11 make sure that he does not receive the equivalent of an interest-free loan on the fruits
12 of his fraud. *See Id.* at 1099. The Court may assess prejudgment interest at the rate
13 applied by the IRS for the underpayment of taxes under 26 U.S.C. § 6621. *See id.*
14 (holding that the IRS underpayment rate is a more appropriate measure of
15 prejudgment interest in SEC enforcement cases than the Treasury bill rate).

16 Here, Weaver went to great lengths to obscure his transactions and hide his
17 profits. The undisputed evidence reflects that Weaver used offshore shell companies
18 in multiple jurisdictions, traded through a series of Swiss bank accounts, hired a
19 group of nominees so that he did not have to trade in his own name, avoided
20 discovery by pleading the Fifth, and instructed intermediaries to hide information
21 from foreign regulators. All of those activities were designed to throw law
22 enforcement agencies off Weaver’s scent. Now, Weaver must bear the risk of any
23 uncertainty that he created. Despite Weaver’s best efforts to avoid detection and
24 create uncertainty, the SEC has been able to identify a large portion of his illicit
25 profits. Mr. Barrett’s summary schedules provide a reasonable approximation of
26 Weaver’s gains. There are four categories of illicit profits that should be disgorged
27 from Weaver: (1) profits from illegal sales of Jammin Java stock made by offshore
28 shells that Weaver owned; (2) additional cash transferred to Weaver from entities

owned by Weaver's nominees; (3) amounts that Weaver tried to hide from regulators (*i.e.*, \$2 million of gold Kruggerrand and \$11.3 million transferred to a Dubai shell entity's bank account in Turkey), and (4) balances in bank and brokerage accounts that Weaver controlled through his nominees. In total, the SEC requests that Weaver be ordered to pay \$47,442,101.70 in disgorgement and \$9,393,958.48 in prejudgment interest (a total of \$56,836,060.18).

A. Disgorgement Of Ill-Gotten Gains of Weaver's Shell Companies.

In its summary judgment ruling, the Court highlighted an e-mail chain containing a September 12, 2011 e-mail in which Weaver admitted that he traded Jammin Java stock out of his wholly-owned shell companies. (Dkt. #215 at 5 (citing Dkt. #174-15).) Indeed, the undisputed evidence submitted at summary judgment has proven that Weaver illegally sold Jammin Java stock through five of his wholly-owned offshore shell entities. (Dkt. #173, SJ SOF ¶¶ 2, 71-72, 80-84; Dkt. #174-2, 3/29/2017 Barrett Dec. at Ex. C(i) and C(ii); Dkt. #174-15.) Any measurement of Weaver's ill-gotten gains must start with the trading profits that those companies garnered when they dumped their Jammin Java shares on the public. As reflected in Mr. Barrett's analysis, Weaver's entities profited from those illegal trades as follows:

<u>Entity</u>	Gains From The Illegal Sale of Jammin Java Stock
Arcis	\$ 6,306,924.44
Donnolis	\$ 156,497.46
Manitou	\$ 5,855,174.87
Timotei	\$ 4,686,330.77
Calgon	\$ 5,807,226.65
TOTAL:	\$ 22,812,154.19

(SEC Rem. Ex. 1, 7/10/2017 Barrett Dec. at ¶¶ 6-7.) That \$22,812,154.19 in illicit trading profits should be disgorged. In addition, Weaver should pay prejudgment

1 interest on those profits. Using the IRS underpayment rate measured from May 2,
2 2011⁶ through the end of June 2017, prejudgment interest for Weaver's wholly-
3 owned entities is \$4,980,373.15. (*Id.* at ¶¶ 14-17.) Consequently, for just the entities
4 he owned, Weaver should be ordered to pay \$27,792,527.34 in disgorgement and
5 prejudgment interest.

6 **B. Disgorgement of \$3.5 Million In Cash Sent To Weaver By His Nominees.**

7 In addition to his own trading profits, Weaver received cash transfers – totaling
8 over \$3.5 million – from entities owned by Weaver's nominees. Those transfers were
9 the direct proceeds of illegal, unregistered sales of Jammin Java stock during
10 Weaver's fraud and are, therefore, subject to disgorgement. During the scheme,
11 Weaver received four such cash transfers:

12 • On March 15 and April 21, 2011, Weaver's Arcis entity received cash
13 transfers from Sun's Torino of \$700,000 each (\$1.4 million total). (Dkt. #174-2 at pp.
14 53, 56.) Those payments to Weaver came out of proceeds from Torino's unregistered
15 sales of Jammin Java stock. (*Id.* at p. 53.)

16 • On March 25, 2011, Defendant Kevin Miller's shell company – Las
17 Colinas Ltd. – transferred \$1,000,022.09 to a Barclay's account in the name of Blue
18 Leaf Capital Ltd. (*Id.* at p. 51.) These funds came from Las Colinas' unregistered
19 sales of Jammin Java stock. (*Id.* at pp. 16, 51; SEC Rem. Ex. 1, 7/10/2017 Barrett
20 Dec. at ¶ 10.) As the Court found in its summary judgment ruling, Blue Leaf Capital
21 was Weaver's entity. (Dkt. #215 at 7.) Indeed, Weaver described Blue Leaf as "my
22 main investment account." (Dkt. #173, SJ SOF ¶ 77.)

23 • On September 23, 2011, Weaver's Donnolis shell received a
24 \$1,159,409.08 cash payment from Westpark (controlled by Weaver's nominee, Sun).
25

26 ⁶ The illegal, unregistered Jammin Java sales by these entities took place between December 23,
27 2010 and May 2, 2011. The Court could order that prejudgment interest be measured for each
28 individual sale based on the date of the specific transaction. That would result in a larger interest
obligation than requested here. But, in an abundance of caution – and for ease of calculation – the
SEC requests prejudgment interest starting on the date of the last illegal sale.

1 (*Id.* ¶ 79(d).) This payment to Weaver was part of the unregistered offering and
2 illegal “pump and dump” scheme – the cash (a) was transferred pursuant to a “share
3 purchase agreement” which transferred over 2.8 million shares of Jammin Java stock
4 from Donnolis to Westpark (stock which was then dumped on the market without
5 registration) (*Id.* ¶ 63(e); Dkt. #174-1 at ¶ 34(e), 52(d)), and (b) came from the
6 proceeds of Westpark’s unregistered sale of Jammin Java stock (*Id.*; Dkt. #174-2 at p.
7 54; SEC Rem. Ex. 1, 7/10/2017 Barrett Dec. at ¶ 10).

8 In sum – in addition to the illicit profits of his own shell companies – Weaver
9 received \$3,559,431.17 in cash from entities owned by his nominees in connection
10 with the unregistered offering of Jammin Java stock and Defendants’ “pump and
11 dump” scheme. That amount should be disgorged along with \$772,310.36 in
12 prejudgment interest.⁷ (SEC Rem. Ex. 1, 7/10/2017 Barrett Dec. at ¶¶ 9-10.)

13 **C. Disgorgement of Amounts Hidden By Weaver.**

14 When Weaver learned that the SEC was investigating his fraud, he tried to hide
15 some of the profits from Defendants’ illegal Jammin Java sales. Weaver’s nominee –
16 Rene Berlinger – testified that, after Weaver discovered the SEC’s investigation, he
17 feared that the Swiss authorities would freeze accounts belonging to Weaver’s
18 network of shell entities. (SEC Rem. Br. Ex. 2, Berlinger Tr. 168-169, 173-175.)
19 Weaver then took steps to “get[] money out of the banking system” and to “get away
20 from Switzerland.” (*Id.*)

21 Weaver should be held liable for the amounts that he tried to hide. First, the
22 undisputed evidence establishes that on December 16, 2011, Weaver directed his
23 nominee (Mohammed Al-Barwani) to transfer \$2 million from Al-Barwani’s
24 Renavial shell entity into gold coins (specifically, South African Kruggerrand). (Dkt.
25 #173, SJ SOF ¶ 95(a).) Al-Barwani followed Weaver’s instructions and bought
26 \$1,974,282.55 of gold using proceeds from Renavial’s dumping of Jammin Java

27
28 ⁷ Calculated using the IRS underpayment rate from the date the cash was received through the end of June 2017.

1 stock. (Dkt. #174-2 at p. 59; SEC Rem. Ex. 1, 7/10/2017 Barrett Dec. at ¶ 11.) Al-
2 Barwani testified that he has no idea where the gold went after the order was placed,
3 but that his understanding was that the gold belonged to “Wayne.” (Dkt. #174-21, Al-
4 Barwani Tr. 47-48.) Berlinger’s testimony shines some light on the gold’s fate.
5 Berlinger has testified that – after Al-Barwani followed Weaver’s purchase
6 instruction – the gold was transferred out of Renavial’s account to a storage facility.
7 (SEC Rem. Ex. 2, Berlinger Dep. at 176.) According to Berlinger, Weaver knows
8 where the gold is located. (*Id.* at 177.) Because Weaver has pled the Fifth, the
9 ultimate fate of the \$2 million in gold Kruggerrand is unknown. But, disgorgement
10 equal to the amount of the gold purchase is warranted because the undisputed
11 evidence reflects that the gold was under his control. After all, Weaver (a) made the
12 decision to buy the gold, (b) decided the amount and timing of the purchase, (c)
13 executed the transaction to get illicit profits out of the Swiss banking system, and (d)
14 is one of the only people who knows where the gold is. (Dkt. #174-21, Al-Barwani
15 Tr. 40-48; SEC Rem. Ex. 2, Berlinger Tr. 168-169, 173-177.)

16 Weaver also should be held liable for \$11.3 million of Jammin Java sales
17 proceeds sent to the Turkish bank account of Tare Finance – a Dubai-based shell
18 entity that Weaver formed. Again, Berlinger provides the context: he testified that
19 Weaver was worried that his proceeds could be frozen by Swiss regulators and that
20 Tare Finance was created to help “get away from Switzerland.” (*Id.* at 173-177.) To
21 execute that plan, Berlinger referred Weaver to Benjamin Altun, a Dubai-based
22 “fiduciary” who helped set up the Tare Finance shell. (*Id.*) Weaver then instructed
23 Al-Barwani to sign on as the “mandator” of Tare finance. Al-Barwani followed
24 Weaver’s instruction and Berlinger (Weaver’s nominee) executed a transfer of \$11.3
25 million of Jammin Java proceeds from Renavial to Tare Finance’s bank account in
26 Turkey. (*Id.* at 173-182; Dkt. #174-21, Al-Barwani Tr. 53-59; Dkt. #174-2 at p. 59.)

27 True, the ultimate distribution of the assets that Weaver hid is uncertain.
28 Fortunately, the Court does not need to navigate the thicket that Weaver built. Rather,

the onus is on Weaver to provide clarity as (a) Weaver must bear the risk of the uncertainty that he created, and (b) as the “person who controls the distribution of illegally obtained funds,” Weaver “is liable for the funds he [] dissipated as well as the funds he [] retained.” *See Platforms Wireless*, 617 F.3d at 1096, 1098.⁸ As such, disgorgement of the \$13.3 million that Weaver hid is warranted.

Again, the Court should order that Weaver pay prejudgment interest on the amounts he hid. Using the IRS underpayment rate starting on the date of the transfers, prejudgment interest on this portion of Weaver’s disgorgement obligation would be \$2,431,910.38. (SEC Rem. Ex. 1, 7/10/2017 Barrett Dec. at ¶¶ 14-17.)

D. Disgorgement of Ill-Gotten Gains Of Entities Weaver Controlled Through His Nominees (Al-Barwani, Sun, and Miller):

In addition to the ill-gotten gains described above, Weaver also should be held liable for the balances in bank and brokerage accounts that he controlled through his nominees (Sun, Al-Barwani, and Miller). At summary judgment, the SEC showed through uncontroverted evidence that Weaver controlled financial transactions for entities nominally owned by his co-Defendants – Michael Sun, Mohammed Al-Barwani, and Kevin Miller. (*See, e.g.*, Dkt. #173, SJ SOF ¶¶ 86-96.) While Miller asserted his Fifth Amendment rights, both Al-Barwani and Sun testified that they acted as Weaver’s nominees; they were paid to follow Weaver’s directions regarding financial transactions. (*See id.* ¶¶ 88-95.) By December 31, 2012 – after the illegal Jammin Java sales were complete and Weaver’s nominees were paid for their services – each of the nominee-owned shell entities still had large cash balances (and some stock) left over from their illegal trading:

<u>Entity</u>	<u>Cash Balance At End of Scheme</u>
Torino (Sun)	\$ 3,069,736.68

⁸ And, once again, Weaver’s invocation of the Fifth Amendment allows the Court to infer that – had Weaver told the truth about the money he hid – the answers would hurt him.

Westpark (Sun)	\$ 1,506,396.38
Las Colinas (Miller)	\$ 1,599,038.22
Renavial (Al-Barwani)	\$ 1,621,040.64
TOTAL:	\$ 7,796,211.92

(SEC Rem. Ex. 1, 7/10/2017 Barrett Dec. at ¶¶ 12-13.)

These amounts should be included in Weaver’s disgorgement calculation. He controlled these entities, directed stock sales and the transfer of proceeds through these entities, and paid nominees to serve as his proxies and follow his instructions. (*See, e.g.*, Dkt. #173, SJ SOF ¶¶ 86-96.) Since Weaver controlled the distribution of the ill-gotten profits of those entities, he should be held liable for the balances in these entities’ accounts (whether he dissipated them or retained them).

By measuring this portion of disgorgement by the December 31, 2012 account balances – as opposed to the gross profits earned by each shell entity – the SEC is taking a reasonable, conservative approach. This “year-end balance method” actually excludes large portions of the proceeds of Weaver’s scheme, including: (a) a series of transfers to Lebanese bank accounts in the name of Weaver’s nominees (even though there is some evidence that Weaver controlled these funds as well) (Dkt. #174-2 at pp. 52-54, 56, 61), (b) transfers to the personal accounts of Sun, Miller and Al-Barwani (although the transfers arguably reflect Weaver’s “business expenses,” *i.e.*, payment to nominees for services rendered) (*Id.* at pp. 52, 54, 59-60), (c) \$2.5 million transferred to Jammin Java in connection with the bogus Straight Path agreement, and (d) other cash transfers that the SEC is unable to properly identify (even though Weaver bears the risk of uncertainty).⁹

⁹ This method also avoids double-counting proceeds that formed the basis of monetary settlements between the SEC and Weaver’s co-Defendants.

1 The SEC also has been conservative in selecting which entities to include in
2 its calculation. In an abundance of caution, the SEC has excluded two entities despite
3 evidence of their involvement in Weaver's scheme. First, the SEC has excluded over
4 \$13.5 million in gains attributable to Petersham which was owned by Defendant
5 Stephen Wheatley. Arguably, Weaver could be held jointly and severally liable for
6 Petersham's gains. After all, the undisputed evidence reflects that Weaver controlled
7 the illicit trading out of Petersham's accounts. (Dkt. #173, SJ SOF ¶ 86.) That said,
8 the SEC does not seek to recover these amounts because Wheatley admitted that he
9 had a falling out with Weaver and retained Petersham's gains against Weaver's
10 wishes. The SEC also is not including gains attributable to a shell called Prospera.
11 While Prospera traded Jammin Java stock in lock-step with Weaver's entities, the
12 SEC has been unable to identify the beneficial owner of that entity and, therefore, it is
13 difficult to determine the extent of Weaver's control of related proceeds. While any
14 ambiguity should be resolved against Weaver, the SEC – in an abundance of caution
15 – is excluding from its calculation Prospera's \$6.2 million in gains from the illegal,
16 unregistered sale of Jammin Java stock. (Dkt. #174-2, Barrett Dec. at p. 19.)

17 Using the IRS's underpayment rate from December 31, 2012 through June 30,
18 2017, prejudgment interest for the other entities in Weaver's scheme is
19 \$1,209,364.59. (SEC Rem. Ex.1, 7/10/2017 Barrett Dec. at ¶ 15.) Consequently, in
20 addition to the amounts described above, Weaver should also be ordered to pay
21 additional disgorgement and prejudgment interest of \$9,005,576.51 attributable to the
22 other entities involved in Weaver's "pump and dump" scheme.

23 **E. Weaver's Total Disgorgement and Prejudgment Interest:**

24 After tallying all four sources of Weaver's profits from illegal Jammin Java
25 sales – and calculating prejudgment interest on those amounts – the SEC's reasonable
26 approximation of Weaver's disgorgement liability is as follows:
27
28

<u>CATEGORY</u>	<u>AMOUNT</u>
Ill-Gotten Gains For Weaver’s Wholly-Owned Entities	\$22,812,154.19
Cash Transfers to Weaver From His Nominees	\$3,559,431.17
Ill-Gotten Gains That Weaver Tried to Hide	\$13,274,304.42
Balance of Illicit Proceeds for Entities Owned By Weaver’s Nominees	\$7,796,211.92
Total Pre-Judgment Interest	\$9,393,958.48
<u>TOTAL DISGORGEMENT AND PREJUDGEMENT INTEREST:</u>	\$56,836,060.18

(*Id.* at ¶¶ 14-17.)

IV. A Maximum Third-Tier Civil Penalty – Equal to Weaver’s Ill-Gotten Gains – Is Warranted:

Weaver’s egregious fraud – and his subsequent cover-up – warrants a severe civil penalty. Section 20(d) of the Securities Act [15 U.S.C. § 77t(d)] and Section 21(d)(3) of the Exchange Act [15 U.S.C. § 78u(d)(3)] provide district courts with the authority to impose civil penalties for federal securities laws violations. Those statutes establish the three tiers of penalties, to be determined based on the facts of each case. A third tier penalty – the most severe civil penalty – is available when securities law violations (1) involve “fraud, deceit, manipulation, or reckless disregard for a regulatory requirement” and (2) “directly or indirectly resulted in substantial losses or created a significant risk of substantial losses to other persons.” *Id.* Here, the Court may impose, for each violation, a third tier penalty up to the greater of \$150,000 or the “gross amount of pecuniary gain.” 15 U.S.C. § 77t(d); 15 U.S.C. § 78u(d)(3); 17 C.F.R. § 201.1001(a) (2017) (Table I, Mar. 4 2009-Mar. 5, 2013). The factors courts use to determine the appropriateness of an injunction are helpful when assessing penalties. *See SEC v. Abacus Int’l Holding Corp.*,

1 2001 WL 940913, at *5 (N.D. Cal. August 16, 2001).

2 There are many ways to calculate a maximum civil penalty. For example, the
3 Court would be within its discretion to order a \$150,000 third-tier civil penalty for each
4 one of Weaver’s illegal, unregistered trades. However, when confronted with a severe
5 fraud – involving hundreds of illegal trades, and a high level of scienter, and repeated
6 deceptive conduct over a prolonged period of time – Courts often measure the maximum
7 penalty by the pecuniary gain to the defendant (*i.e.*, the amount of illicit profits subject to
8 disgorgement). *See, e.g., SEC v. Interlink Data Network, Inc.*, 1993 WL 603274, *13
9 (C.D. Cal. Nov. 15, 1993) (ordering \$12.2 million civil penalty equal to defendant’s
10 illicit gains, selecting that method over other available methods for calculating civil
11 penalty); *SEC v. CMKM Diamonds, Inc.*, 635 F. Supp. 2d 1185, 1192-93 (D. Nev. 2009)
12 (in penny stock manipulation case, imposing penalty equal to each defendant’s gross
13 pecuniary gain rather than a penalty for each illegal trade, noting that a maximum
14 penalty was warranted, among other reasons, because the defendant “operated five
15 companies, which sold shares of the fraudulent stock and perpetuated the scheme”); *SEC*
16 *v. Luna*, 2014 WL 2960451, *12 (D. Nev. June 27, 2014) (imposing civil penalty equal
17 to disgorgement in penny stock fraud); *SEC v. Razmilovic*, 738 F.3d 14, 38-39 (2d Cir.
18 2013 (affirming \$20 million civil penalty – half of defendant’s ill-gotten gains – where
19 the defendant “was a direct participant in the pervasive fraud scheme,...fled the country,
20 continues to refuse to admit any wrongdoing, and has never expressed any
21 remorse”)(emphasis omitted).

22 Here, Weaver’s egregious fraud – and his attempt to hide that fraud from law
23 enforcement – warrants the maximum civil penalty available: a third-tier penalty
24 equal to his pecuniary gain. As the Court has found, Weaver’s violation involved
25 fraud and manipulation. (Dkt. #215 at 6-7.) As shown above, Weaver’s scheme
26 involved a high degree of scienter and a wide array of deceptive conduct. Also, the
27 scheme was almost unprecedented in size, generating illicit profits for Weaver and
28 his co-Defendants in excess of \$77 million – amounts effectively stolen from the

1 public market that was duped into paying an inflated price for a stock that shortly
2 became worthless.¹⁰ In addition, there are no mitigating factors here. Weaver was a
3 central figure in the fraud, has refused to admit wrongdoing, has never expressed
4 remorse, and deliberately sought to hide his misconduct from law enforcement
5 agencies. The SEC, therefore, respectfully requests that a substantial civil penalty be
6 imposed: an amount equal to the Court's disgorgement order.

7 **CONCLUSION**

8 For the foregoing reasons, the SEC respectfully requests that the Court award
9 the relief requested herein and enter Final Judgment against Defendant Wayne
10 Weaver in the form of the proposed judgment attached as Ex. 4 and submitted to the
11 Court through ECF.

12
13 Dated: July 10, 2017

Respectfully submitted,

14 /s/ Timothy S. Leiman

15 Timothy S. Leiman

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21 **CERTIFICATE OF SERVICE**

22
23 Timothy S. Leiman hereby certifies that he caused the foregoing document to
24 be filed through the Court's CM/ECF system on July 10, 2017, which automatically
25 sends an electronic copy of the document to all counsel of record.

26 /s/ Timothy S. Leiman

27 ¹⁰ In a review of published judgments in SEC enforcement cases involving penny stock "pump and
28 dump" schemes, counsel for the SEC has been unable to find cases where a defendant generated
illegal proceeds matching the overall profits reaped in the Jammin Java scheme.